

Real value in a changing world

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Watkins 2011 Survey Ranks Jones Lang LaSalle as #1 Corporate Real Estate Services Provider for Fourth Consecutive Time

Industry-recognized survey reveals top considerations in selecting providers and ranks Jones Lang LaSalle highest in key categories

CHICAGO, May 23, 2011 – For the fourth consecutive time, Jones Lang LaSalle (NYSE: JLL) has been recognized as the best overall provider of corporate real estate services by the Watkins 2011 Survey of Corporate Real Estate Service Providers. Of the 23 providers evaluated by the largest users of commercial real estate services, Jones Lang LaSalle was rated #1 overall and in several key categories, including use of cutting-edge technology, financial strength, reputation, and geographic scope.

The survey, conducted every two years by the Watkins Research Group Inc., in a joint project with Flaspöhler Research Group, conducted interviews with 208 corporate real estate (CRE) decision-makers from 191 public, private and public institution or government agency organizations. The group represents North America's largest users of CRE services, and includes 53 Fortune 500 companies and 46 Financial Times Global 500 companies.

Not only did Jones Lang LaSalle receive the highest overall rating among all firms, but it also was rated #1 for several key considerations respondents listed as most important in selecting CRE providers. These considerations, which were characterized as adding to clients' bottom lines or demonstrating strong client orientation, include:

- Is business savvy
- Is financially strong
- Has a strong reputation and is respected in the industry
- Has offices in all the major markets where needed
- Monitors performance with metrics
- Uses state-of-the-art technology

Also, more than half (56.2 percent) of the 208 CRE decision-makers surveyed currently use Jones Lang LaSalle's services, ranking it as the most utilized corporate real estate services firm on the list.

"Our highly experienced and talented professionals, client-focused culture and superior quality service delivery are precisely the characteristics that differentiate Jones Lang LaSalle in the minds of corporate real estate leaders," said Peter Roberts, CEO of Jones Lang LaSalle in the Americas.

"Receiving the highly-respected Watkins Research Group distinction of top corporate real estate

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service provider for the fourth consecutive time is a testament to the dedication, talent and expertise of Jones Lang LaSalle's people around the world."

Roberts continued, "We have a deep commitment to our clients to continue to develop the most forward-thinking concepts and strategies that align real estate with overall business goals and gain competitive advantage."

About Jones Lang LaSalle

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2010 global revenue of more than \$2.9 billion, Jones Lang LaSalle serves clients in 60 countries from more than 1,000 locations worldwide, including 185 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.8 billion square feet worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with more than \$43 billion of assets under management. For further information, please visit our website, www.joneslanglasalle.com.