

Contact: Andrew Neilly
Phone: +1 925 930 9848
Email: Andrew@gallen.com

Top East Bay Broker Joins Jones Lang LaSalle in Northern California

Ewing deepens bench in key segment of Bay Area market

OAKLAND, CA – October 14, 2011 – Jones Lang LaSalle announced that veteran East Bay broker Sid Ewing has joined the firm as Senior Vice President. He will continue to focus on the Oakland market, where he will work closely with Jones Lang LaSalle's Oakland team, led by Sam Swan and Jon Elder. Ewing will help to further develop the firm's already strong presence in the Oakland metro region.

Commenting on the appointment, Tom Maloney, Jones Lang LaSalle's Managing Director for the East Bay said: "Sid brings significant experience and a successful track record of providing great service to his clients. He has worked with many of the largest landlords and tenants in the Oakland market over many years. We're delighted to welcome him to the team."

Prior to joining Jones Lang LaSalle, Ewing spent a highly successful 18 years with CB Richard Ellis where he was recognized as a top performer multiple times. Active in commercial real estate in the Bay Area since 1991, Ewing has guided some of the largest office lease transactions in the East Bay in recent years and was an advisor in the 2010 purchase of Oakland's City Center. In the last five years, Ewing has handled transactions totaling more than 9.7 million square feet and valued at approximately \$725 million. In addition to the sale of City Center, he has advised on the sale of Safeway's corporate headquarters, Lake Merritt Tower I and II (a development site) and the Ordway building in Oakland. He has represented the buyer or seller in more than 50 sales or purchases in Oakland and the East Bay in the last 10 years.

Ewing has also handled several major lease transactions in the East Bay's lifescience sector, advising tenants such as Lawrence Berkeley National Laboratories as well as major lab developers such as Wareham Development.

Mr Ewing is a member of the Oakland Association of Realtors and the East Bay Brokers Association. He holds a bachelor's of arts degree in Real Estate & Urban Land Use from Cal State Sacramento and lives in Piedmont.

About Jones Lang LaSalle

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2010 global revenue of more than \$2.9 billion, Jones Lang LaSalle serves clients in 70 countries from more than 1,000 locations

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worldwide, including 200 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.8 billion square feet worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with \$45.3 billion of assets under management. For further information, please visit our website, www.joneslanglasalle.com.

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