

Contact: Andrew Neilly
Phone: +1 925 930 9848
Email: Andrew@gallen.com

Top Industrial Team Joins Jones Lang LaSalle's Sacramento Office

SACRAMENTO, CA – January 4, 2011 – Jones Lang LaSalle today announced that Mark Demetre, Matt Lofrano, William Niethammer, Sean Merold and Mike Zimmerman have joined the firm. The team is known throughout the region as the Central Valley Industrial Group.

“We’re delighted to strengthen our industrial brokerage presence in Northern California with a top performing team,” said Elizabeth Hearle, Market Director for Jones Lang LaSalle’s Pacific Northwest region. “Mark, Bill and the team have been a mainstay of the Central Valley industrial market for more than a decade and their knowledge, experience and service to clients is unparalleled.”

Craig Meyer, Managing Director and head of Jones Lang LaSalle’s Industrial and Logistics team in the Americas, said: “Industrial and logistics is a key driver of our Northern California strategy so we are excited to welcome marquee executives such as these to our global platform. They are the best in the business in the Central Valley and they are now part of the best in the business on a global basis.”

Mark Demetre acknowledged that Jones Lang LaSalle’s global platform was a major factor in the team’s decision to join the firm. “Access to Jones Lang LaSalle’s rapidly growing global industrial and logistics capabilities and capital markets knowledge as well as research and other specialty groups will provide our Northern California clients with unparalleled tools and resources as they make major decisions regarding their real estate strategies,” said Demetre.

The five brokers (and their new titles) are:

- Mark Demetre SIOR, Managing Director, has averaged more than 125 transactions per year since 1997 and has been one of the top brokers in the Sacramento region in three of the last five years. In his career, Mark has helped landlords and property owners market major industrial properties totaling more than 35 million square feet for lease or sale. Mark is a member of the Society of Industrial and Office Realtors, SIOR, and a member of the Board of the Association of Commercial Real Estate.
- Bill Niethammer, Managing Director, has been in the commercial real estate business since 1986 and has been involved in more than 1,200 sale or lease transactions totaling 34 million square feet.

Top Industrial Team Joins Jones Lang LaSalle's Sacramento Office - Page 2

- Matt Lofrano, Executive Vice President, is an industrial properties specialist with more than 12 years experience advising tenants and landlords from the beginning of the prospecting process through successful sale or lease negotiations. He is a member of the Association of Commercial Real Estate and the Board of Directors of the Oregon Club of Northern California.
- Mike Zimmerman, Vice President, has been involved in more than 600 industrial property sale and lease transactions totaling 18 million square feet since entering the commercial real estate business in 2004. He is a member of Society of Industrial and Office Realtors, SIOR and the Association of Commercial Real Estate.
- Sean Merold, Senior Associate, began his career in real estate in 2003 as a research analyst and has represented national and regional clients in industrial lease and sale transactions throughout Northern California. He is a member of Society of Industrial and Office Realtors, SIOR and the Association of Commercial Real Estate.

Jones Lang LaSalle offers a full range of industrial services for real estate from site selection to sales, leasing, acquisition and financing strategies and construction, project management and facility and property management services. With more than 200 dedicated industrial specialists in the U.S. and 330 more working around the globe, the firm also specializes in supply chain and logistics and has experts for port, airport and global infrastructure properties.

About Jones Lang LaSalle

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2009 global revenue of \$2.5 billion, Jones Lang LaSalle serves clients in 60 countries from 750 locations worldwide, including 180 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.6 billion square feet worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with approximately \$40 billion of assets under management. For further information, please visit our Web site, www.joneslanglasalle.com.

###