

Real value in a changing world

Contact: Andrew Neilly
Phone: +1 925 930 9848
Email: Andrew@gallen.com

Jones Lang LaSalle Promotes Bob Hunt to Managing Director of Public Institutions Practice for the Northwest region

SAN FRANCISCO, July 8, 2010 — In a further expansion of its market-leading Public Institutions practice in the United States, Jones Lang LaSalle has promoted Bob Hunt to Managing Director, Public Institutions for the Pacific Northwest region. Mr. Hunt, previously a Senior Vice President in the firm's Brokerage division, assumes the newly created position immediately. He will be based in San Francisco where he will direct the firm's expanding relationships with federal agencies and public sector clients at the state and municipal levels.

"This is a critical moment for state and local governments who are collectively experiencing the worst fiscal crisis in recent history, as are the educational institutions that rely on their financial support. Federal, state and local government must learn to provide the same level of service with less capital and fewer resources. Real estate is one of the most valuable assets owned by public institutions and now, more than ever, public institutions should examine their real property portfolios for cost savings and revenue generating opportunities," said Mr. Hunt.

"Bob has many years of experience advising public and government clients on workplace and real estate issues, understands their motivations and concerns, and will play a valuable role in further expanding our relationships with institutions in the region," said Elizabeth Hearle, Market Director for the Pacific Northwest.

Mr. Hunt brings more than 27 years of experience in helping organizations develop real estate and workplace strategies that address a wide range of needs, including portfolio planning, development advisory, public private partnership formation, facilities planning and workplace innovation. He is skilled at translating organizational needs into business cases with actionable criteria to support the planning, implementation and measurement of real estate and workplace strategies. Mr. Hunt has extensive experience working with public sector clients on the west coast including the Transbay Joint Powers Authority, U.S. General Services Administration (GSA), the cities of Seattle and San Diego, and the counties of Marin, Napa and San Mateo. He received his Bachelor's of Arts in Business Administration from the University of Washington.

Jones Lang LaSalle's Public Institutions practice is a premier provider of strategic real estate advisory and transaction services for local, state, national and international public institutions, covering the spectrum of the real estate cycle. From strategy and project management, to transaction and

execution, Jones Lang LaSalle helps ensure optimal and efficient utilization of real property assets. Bringing public sector organizations the insight and expertise to turn a real estate portfolio into a collection of *working* assets—working to meet the agency’s demands for space and working to support the agency’s overall mission.

About Jones Lang LaSalle

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2009 global revenue of \$2.5 billion, Jones Lang LaSalle serves clients in 60 countries from 750 locations worldwide, including 180 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.6 billion square feet worldwide. LaSalle Investment Management, the company’s investment management business, is one of the world’s largest and most diverse in real estate with approximately \$40 billion of assets under management. For further information, please visit our Web site, www.joneslanglasalle.com.

###