



Real value in a changing world

Contact: Andrew Neilly
Phone: +1 925 930 9848
Email: andrew@gallen.com

Jones Lang LaSalle Issues Request for Qualifications for Design and Development of Marin County Emergency Operations Facility

SAN FRANCISCO, MARCH 18, 2010 – Jones Lang LaSalle today issued a Request for Qualifications (RFQ) to identify design/development teams interested in submitting proposals for Marin County's proposed new \$83 million Emergency Operations Facility. The RFQ is the first step in a three-step process to select a developer for a state-of-the-art facility to house all of the County's emergency operations services as well as portions of the Sheriff's Department.

Marin County's Office of Emergency Services is currently housed in the iconic Frank Lloyd Wright-designed Marin Civic Center, commissioned in 1957 and now a National Historic Landmark. The new facility, which does not yet have a site but will likely be built close to the Civic Center campus north of downtown San Rafael, is expected to be open by 2014.

Harry Schoening and Bob Hunt of Jones Lang LaSalle's Public Institutions practice in the Pacific Northwest are handling the RFQ process on behalf of Marin County. The RFQ process will lead to a Request for Concepts (RFC) followed by a Request for Proposals (RFP). Jones Lang LaSalle will manage the entire process and make recommendations to the County. The County's Board of Supervisors will make the final selection of a group to design and construct the facility.

The project, approved by the Board of Supervisors in July 2009, calls for a first phase development, with a budget estimate of \$58 million, consisting of approximately 54,600 square feet of essential service space plus up to 6,500 square feet of ancillary space. Roughly 27,700 square feet of essential service space would be built in the second phase. Although the project will be built in two phases, the selected team will be asked to present the entire design as one.

"We believe the Civic Center's world famous design makes this a terrific opportunity for the right team to showcase its talent and ingenuity," said Mr. Schoening, Managing Director, Jones Lang LaSalle. "We've already fielded a lot of initial inquiries from the architectural and design field about this project and will be looking for a highly qualified design and development group to come up with a project that evokes the tradition of architectural excellence which residents of the County are reminded of every day when they look at Frank Lloyd Wright's timeless design."

Senior Vice President Bob Hunt said that the scope of the project as well as Jones Lang LaSalle's approach to soliciting a design/development team is quite innovative. "This isn't a traditional development. In fact, like most public institutional developments it is a highly complex public-private partnership, so we are taking a very innovative approach to seeking the right team to construct this mission critical facility." Hunt added that the teams would be required to provide plans to design, construct and partially finance the project. The County is providing the bulk of the anticipated project costs but the design/development team selected may also have to provide gap financing, if needed.

Unlike any other real estate services firm, Jones Lang LaSalle has a staff of over 160 employees dedicated to providing real estate and financial advisory services to federal, state and local governments as well as transportation agencies and institutions. Since the Public Institutions practice was founded, it has served more than 200 public sector clients in a variety of projects throughout the Americas.

More detailed information on the Emergency Operations Facility project is available at a public web site created by the County at www.marineof.org. Teams interested in responding to the RFQ may register at www.marincountyef.com.

###

About Jones Lang LaSalle

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2009 global revenue of \$2.5 billion, Jones Lang LaSalle serves clients in 60 countries from 750 locations worldwide, including 180 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.4 billion square feet worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with more than \$40 billion of assets under management. For further information, please visit our Web site, www.joneslanglasalle.com.