

Real value in a changing world

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Jones Lang LaSalle Adds Veteran Broker to Pacific Northwest Team

SEATTLE, March 2, 2010 – Jones Lang LaSalle announced the appointment of Pat McCabe, a 24-year veteran of the commercial real estate market in the Seattle area, as Vice President. He will focus on brokerage services to local and regional clients.

Mr. McCabe joins the firm from Kennedy Associates Real Estate Counsel LP, where he was vice president of asset management. Prior to that he was regional vice president for Unico Properties where he managed 3.5 million square feet of Class A high rise office in downtown Seattle. In his career, McCabe has negotiated over eight million square feet of transactions representing public institutions, institutional investors and corporate clients.

“Pat is an experienced and client-focused real estate veteran noted for developing and executing real estate strategies with unwavering integrity, and we are happy to have him join Jones Lang LaSalle’s growing presence in the Northwest,” said Gary Danklefsen, Managing Director in charge of Jones Lang LaSalle’s Pacific Northwest office. “Pat will be focusing on servicing local and regional clients which is ideal given his in-depth knowledge of the Seattle market, and the relationships he’s built throughout the region over his career.”

Mr. McCabe holds bachelor’s degrees in Architecture and Construction Management from the University of Washington and earned his MBA from the London School of Economics. He is currently a member of the Urban Land Institute’s workforce housing task force. Mr. McCabe is also a LEED Accredited Professional and holds a Master of Corporate Real Estate Professional designation.

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About Jones Lang LaSalle

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2009 global revenue of \$2.5 billion, Jones Lang LaSalle serves clients in 60 countries from 750 locations worldwide, including 180 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.4 billion square feet worldwide. LaSalle Investment Management, the company’s investment management business, is one of the world’s largest and most diverse in real estate with more than \$40 billion of assets under management. For further information, please visit our Web site, www.joneslanglasalle.com.