



## News Release

*Real value in a changing world*

Contact: Andrew Neilly  
Company: Gallen.Neilly  
Phone: +1 925 930 9848  
Email: andrew@gallen.com

Craig Bloomfield  
Jones Lang LaSalle  
+1 312 228 2774  
Craig.bloomfield@am.jll.com

### **Jones Lang LaSalle Ends 2008 With 325 LEED® APs, Exceeding Goal by Far**

*Employees with LEED, BREEAM, Green Star and NABERS Energy accreditation are located in 10 countries worldwide*

**CHICAGO, LONDON and SINGAPORE, January 22, 2009** – Jones Lang LaSalle, the leading integrated financial and professional services firm specializing in real estate, recently passed a milestone in its efforts to become the acknowledged leader in the environmental sustainability services sector. On December 29, the company welcomed its 300<sup>th</sup> colleague as a sustainability accredited professional. By year end, the total had risen to 333, including 325 Leadership in Energy and Environmental Design® Accredited Professionals (LEED® APs) and eight others accredited by BREEAM, NABERS Energy (formerly ABGR) and Green Star.

Jones Lang LaSalle's Global Sustainability Commitment, announced in April 2008, included the goal to increase its number of accredited professionals to 200 in 2008 and to 500 by the end of 2009. In celebrating 333 accredited professionals, the firm surpassed its 2008 target by 65 percent.

The majority of accredited professionals are located in the US; however, Jones Lang LaSalle also has LEED APs and accredited professionals in Australia, India, Singapore, China, Germany, the UK, Mexico and Hong Kong. The firm is involved with over 116 LEED registered or certified projects worldwide, including 73 projects totaling 35 million square feet in the Americas region. In addition, Jones Lang LaSalle serves as leasing manager, property manager and facility manager of many LEED certified buildings.

"Our clients increasingly recognize that a resource-efficient building promotes the health and well-being of its occupants, is better for the environment and makes good business sense," said Lauralee Martin, LEED AP, Global Chief Operating and Financial Officer of Jones Lang LaSalle. "The future of

commercial real estate is in sustainable buildings, and LEED accreditation reinforces our commitment to being the energy and sustainability leader in the real estate sector.”

LEED APs can be found in every branch of the company’s comprehensive service capability, including Project and Development Services, Property and Asset Management, Construction, Energy and Sustainability Services, Corporate Solutions, Facility Management, Retail, Tenant Representation, Investment Management, Agency Leasing, Strategic Consulting, Public Institutions and other groups. Within the firm can be found expertise in LEED New Construction (NC), Commercial Interiors (CI) and Existing Buildings (EB) programs, the latter of which is currently transitioning to Operations & Management (OM).

“Our global reach, deep expertise and comprehensive range of real estate services make our firm a strong partner for owners whether they choose to pursue LEED certification or simply to make their buildings perform at peak energy efficiency with minimal financial investment,” said Dan Probst, Chairman of Energy and Sustainability Services at Jones Lang LaSalle.

### **Sustainability Goals Progressing**

Beyond the goal of leading the industry in accredited professionals, Jones Lang LaSalle made substantial progress on other aspects of its Global Sustainability Commitment in 2008. One stated goal, to increase the firm’s investment in energy and sustainability expertise, was advanced by the development of several benchmarking and analysis tools and methods, as well as the expansion of employee expertise training via the newly established Sustainability University.

Jones Lang LaSalle’s ACT: A Cleaner Tomorrow initiative also progressed in 2008 as the firm consistently engaged employees in following sustainable practices, pursued LEED CI certification at several of its U.S. offices, and participated in events such as Earth Day and Earth Hour.

A goal for 2009 is to end the year with at least 500 sustainability-accredited professionals.

###

#### **About Jones Lang LaSalle**

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2007 global revenue of \$2.7 billion, Jones Lang LaSalle serves clients in 60 countries from 750 locations worldwide, including 180 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.2 billion square feet worldwide. LaSalle Investment Management, the company’s investment management business, is one of the world’s largest and most diverse in real estate with \$53 billion of assets under management. For further information, please visit our Web site, [www.us.joneslanglasalle.com](http://www.us.joneslanglasalle.com).

200 East Randolph Drive Chicago Illinois 60601 | 22 Hanover Square London W1A 2BN | 9 Raffles Place #39-00 Republic Plaza Singapore 048619

