



News Release

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Christopher T. Roeder Joins

Jones Lang LaSalle in Northern California

Jones Lang LaSalle's plan to become the region's most comprehensive commercial real estate service provider once again attracts top Northern California talent

San Francisco, Jan., 10, 2007 -- Jones Lang LaSalle today announced that Christopher T. Roeder has joined the firm's Northern California team as a managing director in the San Francisco office. Roeder, 35, formerly of Cushman & Wakefield, controlled the largest downtown San Francisco leasing portfolio in 2006, completing more than 60 separate transactions last year.

As part of the move, Roeder will be joined at Jones Lang LaSalle by three former Cushman & Wakefield colleagues: Senior Leasing Associate Ted Davies and marketing specialists Liz O'Carroll and Kristin Brekke.

This most recent expansion of Jones Lang LaSalle's Northern California presence is in keeping with recent statements by Jones Lang LaSalle International Director David Churton, that the firm will continue to expand its full services approach to include market savvy brokerage and transaction expertise. Jones Lang LaSalle recently announced that it recruited a top South Bay broker, Scott Mathisen, to join another Jones Lang LaSalle international director, Erich Senglemann, in establishing the firm's new Silicon Valley office.

"Our firm has a well established global presence, and integrated operations in all of the key markets in the U.S.," said Churton. "But, we are also determined to have a more profound impact on local market transactions. To accomplish that, we will continue to bring the best local talent into our tent. Chris Roeder is the kind of professional who is going to establish us as this area's most comprehensive real estate services firm," said Churton.

Roeder said he agrees with Jones Lang LaSalle's vision for providing a wider range of real estate services for owners, users and investors, including high level brokerage and leasing expertise. "There will always be the need for top producing brokers in the local marketplace," said Roeder. "But the range of expertise my clients are demanding has grown exponentially. I think the Jones Lang LaSalle model realistically addresses those demands, and that potential had a great deal to do with my decision to join the firm. I like where they are going and want to be part of it."

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Christopher T. Roeder Joins Jones Lang LaSalle in Northern California – Add One

Chris is a 12-year veteran of the real estate services industry, having worked at Cushman & Wakefield for the duration of his career. He has represented some of the industry's largest institutional commercial real estate owners, including Prudential, MetLife, TIAA-CREF, Nippon Life, UBS and Beacon Capital. Consistently recognized as a top-producing broker at Cushman & Wakefield, Chris has also received significant market-wide recognition, including being named one of the Top 25 Brokers in San Francisco by CoStar each year from 2003 through 2005. Chris attended the University of San Diego. A native of Marin County, he participates in numerous philanthropic organizations, including The Guardsmen of San Francisco, and as a Board Member of the Marin Valentines Day Ball Foundation.

With more than 600 employees in Northern California, Jones Lang LaSalle provides a diverse group of professionals with expertise in agency leasing, tenant representation, capital markets, management, project and development services, construction and strategic consulting. The firm was recently named by the *San Francisco Business Times* as one of its "Best Places to Work."

About Jones Lang LaSalle

Jones Lang LaSalle (NYSE: JLL), the only real estate money management and services firm named to Forbes magazine's Platinum 400, has more than 125 offices worldwide and operates in more than 450 cities in over 50 countries. With 2005 revenue of approximately \$1.4 billion, the company provides comprehensive integrated real estate and investment management expertise on a local, regional and global level to owner, occupier and investor clients. Jones Lang LaSalle is an industry leader in property and corporate facility management services, with a portfolio of 982 million square feet worldwide. In 2005, the firm completed capital markets sales and acquisitions, debt financings, and equity placements on assets and portfolios valued at \$43 billion. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse real estate money management firms, with approximately \$40 billion of assets under management. For further information, please visit www.joneslanglasalle.com.