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## **North Highland Company signs five-year lease at 200 South Tryon**

CHARLOTTE, N.C. (March 3, 2009) - MayfieldGentry Realty Advisors, LLC., has announced that North Highland Company, a management and technology consulting company, has signed a lease for 8,231 square feet at 200 South Tryon in Charlotte.

Atlanta-based North Highland Company, which has 17 offices around the country, relocated from 222 South Church Street.

The lessor in this transaction was MGRA 200 S. Tryon, LLC. Charlotte-based Spectrum Properties represented the landlord. North Highland was represented by Christopher Schaaf of Charlotte-based Keystone Partners, LLC. 200 South Tryon is 97 percent leased.

### **MayfieldGentry Realty Advisors**

Based in Detroit, Mich., MayfieldGentry Realty Advisors, LLC. is one of the fastest-growing real estate investment managers in the country. Founded in 2003, by Chauncey C. Mayfield, a 25-year veteran of the real estate industry, MayfieldGentry is ranked among the Top 100 investment advisors in the United States by Pensions & Investments Magazine and holds over \$900 million in assets under management. The company controls a national portfolio of commercial real estate assets in excess of 4 million square feet, including assets as diverse as the 513,000-square-foot AMEX Center campus in Phoenix, Ariz., the 301-unit River Place Luxury Apartments in Detroit, the 308,000-square-foot Dublin Town Square shopping center in Dublin, Calif., and the 168,000-square-foot Vista Industrial Park in Vista, Calif. MayfieldGentry's portfolio now includes the landmark

45-story, 941,354-square-foot One Detroit Center, located in the heart of Detroit, representing the tallest office building in the State of Michigan.

In 2006, MayfieldGentry formed the MGRA Genesis Value Fund, a \$150 million value-added fund to acquire a diversified portfolio of properties in specific markets nationwide. The initial close for the fund was in Dec 2007 with the typical investment transaction between \$15 million and \$20 million. Now with over 20 associates, MayfieldGentry takes a strategic hands-on approach to each property it acquires, deploying repositioning strategies, construction/development, leasing and other value-added disciplines as necessary, to build value for its investors.